**PARS: County of Contra Costa** 

Fourth Quarter 2013

Presented by Andrew Brown, CFA



#### **U.S Economic and Market Overview**

The fourth quarter of 2013 was a fascinating three-month period, filled with drama, intrigue, and pleasant surprises. The quarter began with a stalemate in Congress over how to fund The Affordable Care Act (a.k.a. "Obamacare") leaving an inability to appropriate Government funds. The result of the impasse was a Government shutdown that began on October 1st and lasted 17 days, long enough to create serious concern regarding how the economy, still struggling to gain momentum, would be impaired. Adding fuel to the fire, the shutdown coincided with the rapidly approaching debt ceiling. The U.S. Treasury set October 17th as the date upon which the United States would be unable to meet all debt obligations due to debt ceiling restrictions. Over those 17 days, the effects were seismic. Fitch, one of the three major credit-rating agencies, placed the U.S. on "rating watch negative," while major foreign governments holding trillions in U.S. debt warned of dire consequences should the U.S. fail to make principal and interest payments. Media pundits followed suit, suggesting a global recession was looming, and the dollar was at risk. Fortunately, just before the October 17th deadline, compromise was finally reached, allowing Congress to end the shutdown and temporarily suspend the debt limit. As a result, Government funding continued at sequestration levels until January 15th, 2014, while the debt limit was suspended until February 7th.

This compromise meant that investors now had room to digest the impact of the shutdown and contemplate what the next 90 days might offer. While the weeks following the shutdown brought uncertainty, positive economic indicators followed. To wit, job growth accelerated, unemployment declined, third-quarter GDP far exceeded expectations, fourth quarter consumption improved, and arguably, the best surprise of all: Congress passed and the President signed the Bipartisan Budget Act of 2013 on December 26<sup>th</sup>. This pushed the January 15<sup>th</sup> budget deadline out by two years, leaving the debt limit as the only remaining hurdle in early 2014.

The stock market responded well to the positive economic news and the two-year reprieve from another potential budget standoff. The S&P 500, after reaching a low of 1655 during the 17-day shutdown, climbed steadily higher to close the year at 1848, a trough-to-peak rise of 11.7%. The bond market, however, did not fare as well. The consistent flow of better-than-expected economic data caused bond investors to become ever more concerned about the end of Quantitative Easing (QE). Uncertainty prevailed until December 18<sup>th</sup>, when the Federal Open Market Committee (FOMC) announced QE tapering would begin in January 2014. The U.S. Treasury 10-year bond yield, after achieving a low of 2.50% in October, climbed to 3.03% at year end.



## **Quarterly Economic Highlights:**

- GDP rose at an annual 4.1% rate in the third quarter. Over the past seven years, this is only the second quarter that has posted growth exceeding 4%.
- Job growth was favorable over the quarter. Non-farm job growth averaged 176,667 over the quarter, a slight improvement over the167,333 per month average in the third quarter. Favorable job growth helped push unemployment down from 7.2% at the end of the third quarter, to 6.7% at year end. Unemployment at the end of 2012 was 7.8%
- Consumption, as measured by retail sales, expanded over the quarter. After achieving 0.1% growth in September, month-to-month retail sales moved to +0.6% in October and +0.7% in November.
- Inflation remained low. CPI continued to ease in the second half of 2013, falling -0.3% in the three months through November. Year over year CPI through November was 1.2%.



## Market overview/Performance Discussion

#### **Total Plan**

• The County of Contra Costa OPEB Plan returned 4.41% in the fourth quarter, which outpaced the County's Plan benchmark return target of 3.89%. The performance was supported mainly by large cap equity, global equity, and international equity segments. Additionally, the Alternative asset investments, REIT equity, and domestic fixed income segments also outperformed their primary benchmarks, but added only a modest positive contribution to Plan performance. Mid-cap equity and small cap equity slightly underperformed their benchmark targets, but only detracted modestly from Plan performance due to an underweight in both categories.

#### **Domestic Equity**

• The fourth quarter offered strong returns for domestic equity market investors. With the economy continuing to show gains in jobs, combined with continued growth from the housing market, and an increase in manufacturing activity, the market responded positively. Other factors aiding the market rally were: A third quarter GDP figure of 4.1%, the Federal Reserve's announcement that they would *gradually* retreat from their bond buying program, and a bipartisan budget deal in Washington DC. In the quarter, all sectors posted positive returns. Leading sectors included consumer discretionary (+10.81%), technology (+13.26%), industrials (+13.53%) and materials (+10.66%), while Investors continued to turn their backs on the higher dividend yield oriented sectors of telecommunications (+5.47%) and utilities (+2.79%). Energy (+8.35%) and consumer staples (+8.66%) lagged the S&P500 benchmark return.

### The Plan's large cap funds returned 10.62% in the quarter, which outperformed the Russell 1000 Index return of 10.23%.

- The Sentinel Common Stock Fund returned 9.18% in the quarter, which underperformed the benchmark. The Fund ranked in the 70<sup>th</sup> percentile of the Morningstar Large Cap Blend Universe.
- The Columbia Contrarian Core Fund beat its benchmark with a 10.51% return. The Fund ranked in the 28<sup>th</sup> percentile of the Morningstar Large Cap Blend Universe
- The Harbor Capital Appreciation Fund returned 11.94% in the quarter, which outperformed the Russell 1000 Growth Index's return of 10.44%. The Harbor Fund ranked in the 12<sup>th</sup> percentile of the Morningstar Large Cap Growth Universe.
- The T. Rowe Price Growth Stock Fund returned 11.97% in the quarter, which exceeded the Russell 1000 Growth Index. The Fund ranked in the 11th percentile of the Morningstar Large Cap Growth Universe.



#### **Domestic Equity (Cont.)**

- The T. Rowe Price Equity Income Fund returned 8.73%, which ranked in the 70<sup>th</sup> percentile of the Morningstar Large Cap Value Universe, and underperformed the Russell 1000 Value Index return of 10.01%.
- The Loomis Sayles Value Fund posted a 10.87% return which bested the Russell 1000 Value Index, and ranked in the 13<sup>th</sup> percentile of the Morningstar Large Cap Value Universe.

Small cap and mid-cap equity shares lagged large cap stocks in the quarter. For small cap equity, however, the slight quarterly lag was not enough to dethrone the segment as the category leader for the Plan, with a total return for the Russell 2000 Index of 38.82% in 2013. Both small cap and mid cap stocks in the quarter were helped by industrial, financial, and consumer discretionary sectors. These cyclical sectors reacted favorably to the continued positive economic statistics on employment and GDP.

### The mid-cap equity segment returned 7.59% in the quarter, which underperformed the Russell Mid-Cap Equity return of 8.39%

- The TIAA-CREF Mid-Cap Value Fund returned 8.49% in the quarter, which was slightly under the Russell Mid-Cap Value Index return of 8.56%. The Fund ranked in the 59<sup>th</sup> percentile of the Morningstar Mid-Cap Value Universe of managers.
- The Nationwide Geneva Mid-Cap Growth Fund posted a 6.78% return, which ranked in the 85<sup>th</sup> percentile of Morningstar's Mid-Cap Growth Manager Universe. The Fund underperformed the Russell Mid-Cap Growth Index return of 8.23%.

#### The small cap equity segment returned 8.68% in the quarter, which was in-line with the Russell 2000 Index return of 8.72%.

- The T. Rowe Price New Horizons Fund returned 8.70%, and outperformed the Russell 2000 Growth Index return of 8.17%. This performance ranked in the 36<sup>th</sup> percentile of small cap growth managers as measured by Morningstar.
- The Columbia Small Cap Value Fund II return of 8.63% underperformed the Russell 2000 Value Index's return of 9.30%. This ranked in the 64<sup>th</sup> percentile of Morningstar's Small Cap Value Universe.

#### **Real Estate**

REIT equities capped off a sub-par year, with a fourth quarter decline as the Wilshire REIT Equity Index was off -0.82%. REIT performance has been under pressure for the majority of the year due to valuation concerns, as well as the impact of rising interest rates. With economic growth estimated at a 3% GDP level, the U.S. Economy should provide some support for REITs, however there are select sub-industries



#### Real Estate (Cont.)

Such as health care REITs, malls, student housing, apartments and technology data centers that could face pressures over the near-term.

• The Nuveen Real Estate Securities Fund returned -1.00% in the quarter which underperformed the Wilshire REIT Index -0.82%. The Fund placed in the 77<sup>th</sup> percentile of the Morningstar Real Estate Manager's Universe.

### Global/International Equity

Developed international equity markets were reasonably strong in the fourth quarter, as witnessed by the MSCI-EAFE Index's return of 5.72%. Every sector within the EAFE benchmark was positive, with Europe being the strongest region (MSCI Europe +8%). Here in, Germany (+13.3%), Spain (+11.2%), and the United Kingdom (+7.41%) were top contributors. This performance signals that the continent continues to emerge from a very long recession. Emerging market performance was less impressive. While some nations that maintain strong current account deficits posted reasonably attractive returns, other nations which run current account deficits, like Brazil (-5.4%) and Turkey (-14.1%), dragged down the benchmark.

The Plan's international/global equity segment returned 7.04% in the quarter. This return underperformed the MSCI-ACWI Index (+7.32%), but outperformed the MSCI-EAFE Index (+5.72%).

- The Dodge & Cox International Stock Fund's 7.82% return outperformed the MSCI-EAFE Index in the quarter, and ranked in the 11th percentile of the Foreign Large Blend Universe as measured by Morningstar.
- The Nationwide Bailard International Equity Fund registered a 8.59% return in the fourth quarter, and outperformed the MSCI-EAFE Index. The Fund ranked in the 6<sup>th</sup> percentile of the Morningstar Foreign Large Blend Universe.
- The MFS International Fund's return of 3.21% lagged the index and the peer group in the quarter. The Fund ranked in the 85<sup>th</sup> percentile for foreign large cap growth managers as measured by Morningstar.
- The Templeton Global Opportunities Fund's return of 8.44% in the quarter exceeded the MSCI-ACWI benchmark by 1% and ranked in the 25<sup>th</sup> percentile of the Morningstar World Stock Index Universe.
- The Schroder Emerging Market Equity Fund (+1.94%) ranked in the 57<sup>th</sup> percentile of emerging market equity managers, and outperformed the MSCI Emerging Market Index return of 1.83%.



#### **Fixed Income**

The BC Aggregate Index returned -0.14% for the fourth quarter, as investment-grade corporate bonds produced the best returns with a 1.1% gain, while U.S. Treasuries returned -.75% and agency mortgage-backed securities returned -0.42%. Interest rates continued to be volatile in the fourth guarter, driven by uncertainty over both fiscal and monetary policy, as-well-as indications of more rapid economic growth. After a politically damaging government shutdown in October, Congress guickly passed a budget agreement in December to avoid another shutdown early in the new year. The resulting federal budget agreement is expected to have a slightly less negative impact on GDP in 2014, although the Federal debt ceiling will need to be raised again, (perhaps as soon as March). providing another potential flash point. Uncertainty over monetary policy also contributed to volatility as the Fed finally took the first step toward ending their bond purchase program after months of uncertainty. On December 18<sup>th,</sup> the FOMC decided to reduce the pace of its asset purchases modestly, from \$85 billion per month to \$75 billion, which marked the beginning of the end of this previously unlimited program. Despite the announced reduction in bond purchases, the Fed continues to emphasize that there is no pre-determined path for asset purchases, and that future decisions regarding the pace remain dependent upon their outlook for the labor market and inflation. The Fed's decision to scale back their bond purchases caused interest rates to increase across the curve in the guarter, although the short end continues to be anchored by the Fed's commitment to keep the fed funds rate unchanged until the labor market shows substantial improvement. The largest rate increases came in the middle of the curve, where the 7-year yield rose 45 basis points, while the 30-year increased 28 basis points, and the 2-year climbed only 6 basis points. As a result, the only positive returns for Treasuries this guarter came from short-term U.S. Treasury bills, which had small positive returns, and the 2-year Treasury which gained 0.08%. Returns beyond the 2-year were all negative, starting with the 3-year Treasury return of -0.04% and ending with the 30-year, which returned -3.6%.

## The Plan's fixed income segment returned 0.27% in the quarter, which exceeded the Barclays Aggregate return of -0.14%.

- The separately managed fixed income portfolio slightly outperformed the BC Aggregate, returning 0.25% in the quarter.
- The Pimco Total Return Bond Fund gained -0.03% in the quarter which placed it in the 63<sup>rd</sup> percentile of Morningstar's Intermediate-Term Bond Universe. The Fund outperformed the BC Aggregate Index.
- The Pimco High Yield Fund returned 2.98% in the quarter which was slightly under the BofA Merrill Lynch U.S. High Yield, BB-B Index return of 3.15%. The Fund placed in the 67<sup>th</sup> percentile of Morningstar's High Yield Bond Universe



#### **Alternative Investments**

The alternative investment segment returned 2.94% in the fourth quarter, which was ahead of the Hedge Fund Research Institute Market Defensive Index return of 2.24%.

- The Arbitrage Fund returned 0.60% in the quarter which ranked in the 64<sup>th</sup> percentile of Morningstar's Market Neutral Universe.
- The JP Morgan Research Market Neutral Fund returned 0.92%, which placed the Fund in the 52nd percentile of the Morningstar Market Neutral Universe.
- The Eaton Vance Global Macro Absolute Return Fund posted a 1.04% return, which placed in the 60<sup>th</sup> percentile of the Morningstar Non-Traditional Bond Universe.
- The AQR Managed Futures Fund's return of 7.42% ranked in the 7<sup>th</sup> percentile of Morningstar's Managed Futures Fund Universe.



## **Asset Allocation/Portfolio Transitions**

Several minor portfolio transitions took place in the quarter:

- The mid-cap equity allocation was reduced by 1%, with the proceeds invested in the two large cap core managers
- Domestic fixed income was reduce by 2% in the quarter. We increased the alternative allocation by 1%, and we increased the allocation to the international "developed" equity managers by 1%. In an equity market environment where all domestic equity indices appreciated over 30% in 2013, international equity markets look relatively more attractive. Over the past two quarters, we have increased our allocation to developed international equity managers by a little over 3%.



# **INVESTMENT STRATEGY**

# As of December 31, 2013

# **Tactical Asset Allocation**

Asset Class	% Portfolio Weighting			<u>Rationale</u>					
	<u>Target</u>	Current Portfolio	Over/Under Weighting						
Cash	1.0%	1.00%	-						
Fixed Income	38.0%	37.5%	5%	• We decreased the fixed income allocation by 2% in the quarter, moving it to an underweight. Our forecast for fixed income returns range between 2-3% for intermediate-term bonds over the next three to five years.					
High Yield	0.00%	1.0%	+1%	• We continue to maintain a modest allocation to high yield. We believe there is enough cushion to absorb a modest increase in interest rates. We anticipate default rates to remain low.					
Alternatives	10.0%	12.0%	+2%	<ul> <li>We increased our allocation to alternatives in the quarter. Alternatives appear modestly more attractive than fixed income.</li> </ul>					
Real Estate (REITS)	4.0%	1.5%	-2.5%	<ul> <li>We continue to maintain an underweight to REITs due to concerns about valuation, as well as the impact on REITs due to a rise in interest rates.</li> </ul>					
Global Equity	7.0%	8.0%	+1%	• While challenges persist in global equity markets, stocks should be supported by modest growth in the global economy. U.S. and Europe appear to be the two areas where fundamentals are the strongest. Emerging markets are struggling to regain traction.					
International (Developed)	9.0%	8.0%	-1%	• We continue to increase our allocation to developed international equity markets. Currency weakness may impact total returns for some international markets. The prognosis for a European recover is encouraging. Japan may be ready to take a pause, as the market digests a VAT tax being established in April. The MSCI-EAFE Index trades at a 14X PE ratio, while offering a 3.0% dividend yield.					
International (Emerging)	0.0%	2.0%	+2%	<ul> <li>Current valuations compel us to maintain a position in emerging market equities, but numerous challenges exist throughout the various emerging market regions: emerging Asia, emerging Europe, and Emerging Latin America. Rising rates of inflation may compel EM central banks to raise interest rates, which could slow growth.</li> </ul>					
<b>Total Domestic Equity</b>	31.0%	30.0%	-1%						
Large Cap	17.0%	19.0%	+2%	• The large cap equity allocation is still an "overweight" in the Plan. Valuations are becoming stretched after a year that has appreciated by 32% and earnings only grew at roughly 7%. We find domestic large cap equities to be more attractive than small cap or mid-cap equities.					
Mid Cap	6.0%	5.0%	-1%	<ul> <li>We moved to an underweight position in mid-cap equities, as the Russell Mid-cap Index currently trades at a 21X PE ratio. The Mid-cap Growth Index is at a 24X PE ratio.</li> </ul>					
Small Cap	8.0%	6.0%	-2%	<ul> <li>We are underweight small cap stocks. Valuations at 20X next year's earnings, appear to be overvalued</li> </ul>					



# Investment Summary Fourth Quarter 2013

Beginning Value	119,177,059.08
Net Contributions/Withdrawals	4,780,957.26
Fees Deducted	-52,725.56
Income Received	2,698,608.36
Market Appreciation	2,749,788.82
Net Change in Accrued Income	55,198.42
<b>Ending Market Value</b>	129,408,886.38



# Asset Allocation Period Ending December 31, 2013

	9/30/2013	9/30/2013	12/31/2013	12/31/2013	Target
Asset Allocation	Market Value	% of Total	Market Value	% of Total	Allocation
Large Cap Equities					
Columbia Contrarian Core Z	4,450,538	3.7%	5,177,473	4.0%	-
Sentinel Common Stock I	3,858,703	3.2%	4,346,997	3.4%	
T. Rowe Price Equity Income Fund	2,392,531	2.0%	2,581,110	2.0%	-
Loomis Sayles Value Fund	3,551,993	3.0%	3,896,009	3.0%	-
Harbor Capital Appreciation Instl	3,605,506	3.0%	4,191,318	3.2%	-
T. Rowe Price Growth Stock Fund	3,622,256	3.0%	4,189,819	3.2%	-
Total Large Cap Equities	21,481,528	18.1%	24,382,726	18.9%	17.0%
		Range		Range	13-32%
Mid Cap Equities					
TIAA-CREF Mid-Cap Value Instl	3,286,249	2.8%	2,916,824	2.3%	-
Nationwide Geneva Mid Cap Growth Fund	3,926,845	3.3%	3,544,222	2.7%	-
Total Mid Cap Equities	7,213,094	6.1%	6,461,045	5.0%	6.0%
		Range		Range	2-10%
Small Cap Equities					
Columbia Small Cap Value Fund II	3,332,511	2.8%	3,531,263	2.7%	-
T. Rowe Price New Horizons Fund	3,931,605	3.3%	4,176,488	3.2%	-
Total Small Cap Equities	\$ 7,264,116	6.1%	\$ 7,707,751	6.0%	8.0%
		Range		Range	4-12%
International					
Nationwide Bailard Intl Equities Fund	2,705,177	2.3%	3,601,229	2.8%	-
Dodge & Cox International Stock Fund	3,119,768	2.6%	4,235,835	3.3%	=
MFS International Growth Fund	2,092,406	1.8%	2,602,383	2.0%	-
Schroder Emerging Market Equity	2,403,759	2.0%	2,596,288	2.0%	
Total International	\$ 10,321,111	8.7%	\$ 13,035,735	10.1%	9.0%
		Range		Range	4-16%
Global					
Templeton Global Opportunities A LW	9,529,315	8.0%	10,459,801	8.1%	
Total Real Estate	\$ 9,529,315	8.0%	\$ 10,459,801	8.1%	7.0%
		Range		Range	4-12%
Real Estate					
Nuveen Real Estate Secs I Fund	1,750,786	1.5%	1,925,424	1.5%	
Total Real Estate	\$ 1,750,786	1.5%	\$ 1,925,424	1.5%	4.0%
		Range		Range	0-8%



Asset Allocation	9/30/2013 Market Value		9/30/2013 % of Total	12/31/2013 Market Value		12/31/2013 % of Total	Target Allocation	
Fixed Income								
Core Fixed Income Holdings	\$	38,491,778	32.4%		39,980,756	31.0%	-	
PIMCO Total Return Instl Fund		7,223,936	6.1%		7,091,421	5.5%	-	
PIMCO High Yield Instl		1,195,818	1.0%		1,282,540	1.0%	-	
Total Fixed Income	\$	46,911,531	39.4%	\$	48,354,718	37.5%	38.0%	
			Range			Range	30-50%	
Alternatives								
AQR Managed Futures I	\$4,186,273		3.5%		4,868,150	3.8%	-	
Arbitrage I	\$2,433,486		2.0%		3,196,528	2.5%	-	
Eaton Vance Glbl Macro Abs Ret I		\$4,132,183	3.5%		4,797,259	3.7%	-	
JP Morgan Research Market Neutral I		\$2,432,194	2.0%		2,570,361	2.0%	-	
Total Alternatives	\$	13,184,136	11.1%	\$	15,432,298	12.0%	10.0%	
			Range			Range	5-20%	
Cash								
Money Market	\$	1,270,369	1.1%		1,342,939	1.0%	-	
Total Cash	\$	1,270,369	1.1%	\$	1,342,939	1.0%	1.0%	
			Range			Range	0-5%	
TOTAL	\$	118,925,985	100.0%	\$	129,102,437	100.0%	100.0%	



## **Selected Period Performance**

## PARS/COUNTY OF CONTRA COSTA PRHCP

Account 6746038001

**Period Ending: 12/31/2013** 

				Inception
Sector	3 Months	1 Year	2 Years	to Date (35 Months)
Cash Equivalents	.00	.02	.02	.02
iMoneyNet, Inc. Taxable	. <i>00</i>	.00	.00	.00
Fixed Income ex Funds Total Fixed Income BC US Aggregate Bd Index	.25	-1.40	1.96	4.18
	.27	-1.21	2.82	4.33
	14	-2.02	1.06	3.33
Total Equities	8.46	27.74	22.36	12.17
Large Cap Funds  Russell 1000 Index	10.62	34.81	26.09	14.51
	10.23	33. <i>11</i>	24.49	<i>15.8</i> 6
Mid Cap Funds  Russell Midcap Index	7.59	31.59	22.33	13.20
	<u>8.39</u>	<i>34.7</i> 6	25.71	<i>15.5</i> 2
Small Cap Funds Russell 2000 Index	8.68	43.94	28.89	17.43
	<mark>8.72</mark>	38.82	27.09	<u>16.26</u>
REIT Funds Wilshire REIT Index	30	1.76	9.43	7.44
	<mark>82</mark>	<i>1.8</i> 9	<i>9.4</i> 5	<mark>8.37</mark>
International Equities  MSCI EAFE Index  MSCI EM Free Index  MSCI AC World Index	7.04	19.49	20.40	7.50
	5.72	22.79	20.03	7.55
	1.83	-2.62	7.29	-1.20
	7.32	22.84	19.42	9.44
Alternatives  HFRI FOF Market Def Index	2.94 2.24	.72	48	<i>-2.4</i> 5
Total Account Net of Fees  County of Contra Costa*	4.41	12.97	12.43	7.66
	3.89	12.55	11.88	8.26

Inception Date: 02/01/2011

Returns are gross-of-fees unless otherwise noted. Returns for periods over one year are annualized. The information presented has been obtained from sources believed to be accurate and reliable. Past performance is not indicative of future returns. Securities are not FDIC insured, have no bank guarantee, and may lose value.



<sup>\*</sup> Benchmark from February 1, 2011 to June 30, 2013: 18% Russell 1000 Index, 6% Russell Midcap Index, 8% Russell 2000 Index, 8% MSCI AC World ex US Index, 10% MSCI EAFE Index, 45% Barclays Aggregate Index, 4% DJ Wilshire REIT Index, 1% Citigroup 3 Month T-Bill Index. From July 1, 2013: 17% Russell 1000 Index, 6% Russell Midcap Index, 8% Russell 2000 Index, 7% MSCI AC World ex US Index, 9% MSCI EAFE Index, 38% Barclays Aggregate Index, 4% DJ Wilshire REIT Index, 10% HFRI Fund of Funds Market Defensive Index, 1% Citigroup 3 Month T-Bill Index

### PARS/COUNTY OF CONTRA COSTA

For Period Ending December 31, 2013

LARGE CAP EQUITY FUNDS											
		3-Month	OAI L	YTD	1100	1-Year		3-Year		5-Year	
Fund Name	Inception	Return	Rank	Return	Rank	Return	Rank	Return	Rank	Return	Rank
Sentinel Common Stock I	(7/13)	9.18	70	31.04	61	31.04	61	15.30	41	17.91	29
Columbia Contrarian Core Z	(7/13)	10.51	28	35.73	17	35.73	17	16.86	12	20.54	7
T. Rowe Price Equity Income	( - /	8.73	70	29.75	69	29.75	69	14.73	46	16.92	30
Harbor Capital Appreciation Instl		11.94	12	37.66	17	37.66	17	17.02	16	20.47	23
Loomis Sayles Value Fund	(7/11)	10.87	13	35.54	14	35.54	14	16.39	17	16.23	44
T. Rowe Price Growth Stock	(,	11.97	11	39.20	12	39.20	12	17.91	9	22.39	12
ldx: Russell 1000		10.23		33.11		33.11		16.30	-	18.59	
		MID C	AP EQI	JITY FUN	DS						
TIAA-CREF Mid-Cap Value Instl		8.49	59	32.55	71	32.55	71	14.78	48	20.28	47
Idx: Russell Mid Cap Value		8.56		33.46		33.46		15.97		21.16	
Nationwide Geneva Mid Cap Growth		6.78	85	30.57	81	30.57	81	13.90	51	20.97	46
Idx: Russell Mid Cap Growth		8.23		35.74		35.74		15.63		23.37	
		SMALL	CARE	QUITY FL	פחמו						
Columbia Small Cap Value II Z		8.63	64	40.14	20	40.14	20	16.16	21	19.76	52
ldx: Russell 2000 Value		9.30		34.52		34.52		14.49		17.64	
T. Rowe Price New Horizons		8.70	36	49.11	10	49.11	10	22.70	1	29.05	1
Idx: Russell 2000 Growth		8.17		43.30		43.30		16.82	<u>.</u>	22.58	<u>.</u>
idx. Russell 2000 Growth						40.00		10.02		22.50	
		INTERNAT		EQUITY							
Dodge & Cox International Stock		7.82	11	26.31	8	26.31	8	8.71	18	16.58	5
Nationwide Bailard Intl Eqs InSvc		8.59	6	21.68	28	21.68	28	7.48	37	12.49	42
MFS International Growth I		3.21	85	13.84	79	13.84	79	6.80	55	14.15	40
Templeton Global Opportunities ALW		8.44	25	25.75	48	25.75	48	11.24	41	14.11	70
Idx: MSCI EAFE		5.71		22.78		22.78		8.17		12.44	-
Idx: MSCI ACWI		7.31		22.80		22.80		9.73		14.92	-
Schroder Emerging Market Equity	(11/12)	1.94	57	-2.28	54	-2.28	54	-0.30	26	14.74	37
ldx: MSCI Emerging Markets	, ,	1.54		-4.98		-4.98		-4.50	-	12.08	
		REI	Γ EQUIT	TY FUNDS	3						
Nuveen Real Estate Secs Y		-1.00	77	1.32	58	1.32	58	8.98	30	17.15	18
ldx: Wilshire REIT		-0.82		1.89		1.89		9.38		16.70	
		ВО	ND FUND	os							
Pimco Total Return Inst'l		-0.03	63	-1.92	60	-1.92	60	4.08	32	6.91	36
BarCap US Aggregate Bond		-0.14		-2.02		-2.02		3.26		4.44	
Pimco High Yield Inst'l	(2/12)	2.98	67	5.77	68	5.77	68	8.01	52	15.70	61
Merrill Lynch US High Yield BB-B	(	3.15		5.66		5.66		8.53		16.42	
		ALTI	ERNATI	VE FUND	S						
Arbitrage I	(7/13)	0.60	64	1.15	67	1.15	67	2.10	30	3.59	26
AQR Managed Futures	(7/13)	7.42	7	9.40	6	9.40	6	1.80	1		
Eaton Vance Gibl Macro Abs Ret	(7/13)	1.04	60	-0.24	58	-0.24	58	1.14	76	3.80	76
JPMorgan Research Market Neutral Instl	(7/13)	0.92	52	2.26	56	2.26	56	-0.22	74	1.64	30
B. 0	•										

Data Source: Morningstar, SEI Investments

Returns less than one year are not annualized. Past performance is not indicative of future returns. The information presented has been obtained from sources believed accurate and reliable. Securities are not FDIC insured, have no bank guarantee and may lose value.

